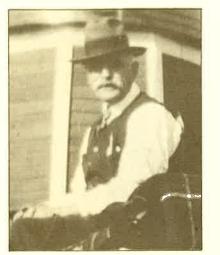
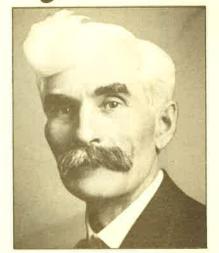


The first one hundred years



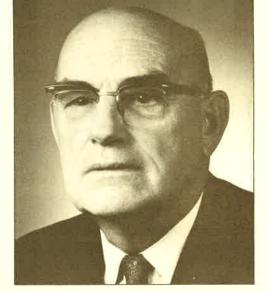
Robert J. Wilson

Born in Shelbourne, Ontario, Charles H. Wilson came to Winnipeg in the fall of 1881 with his brother Robert J. Wilson. They settled on a farm near Dugald but were not successful farmers. C.H., who had apprenticed as a cabinet maker, started in the furniture business in a very small way in 1883 and took in his brother two or three years later.



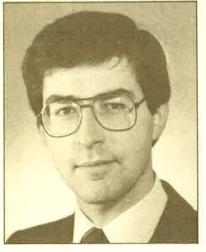
Charles H. Wilson Founder President 1883-1924

George A. Wilson started working with his father in November of 1918 and continued with Wilson's for 50 years, serving as President from 1924 until 1966, when he turned over the reins to his sons Dick and Claude.



George A. Wilson President 1924-1966 50 years with Wilson's

Dick started at Wilson's in the fall of 1948 and became President in 1966. Claude joined Wilson's in 1966 as Vice President and Secretary Treasurer. J.A. "Sandy" Wilson, Dick's son, started working at Wilson furniture in the fall of 1980.



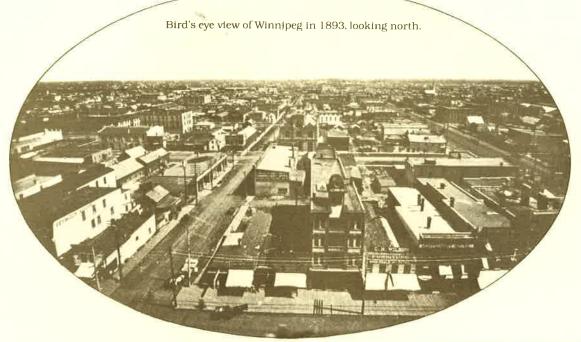
J.A. Sandy Wilson



Claude H. Wilson Vice-president



G.R. Dick Wilson President 1966-1983



Wilson Furniture enjoyed considerable success at 15 Market Street from 1885 until August, 1893, when the east wall of the Grand Pacific Hotel fell and flattened the store.



Winnipeg City Hall under construction, 1885. Note Wilson location near center of photo.

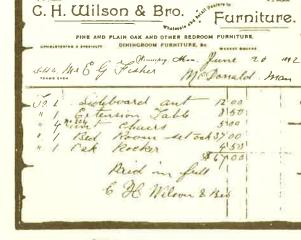


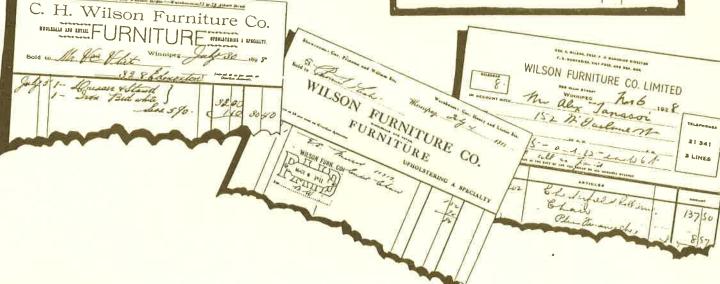
Original store, Market Street, circa 1887.

We are indebted to Randy Rostecki for his historical research pertaining to Wilson's.

Bills of Sale tell the tale

A great deal of the early history of Wilson's has been learned from old bills of sale so kindly donated by second and third generation family members who are still using some of the furniture!





C. H. Wilson & Bro.

BIG PALACE FURNITURE WAREROOMS

COR. PRINCESS ST. & MARKET SQUARE.



The LARCEST and FINEST

VISIT US AND SEE.

You can get everything in the furniture line in this house, from a fifty cent Chair up to a five hundred dollar Drawing-Room Set.

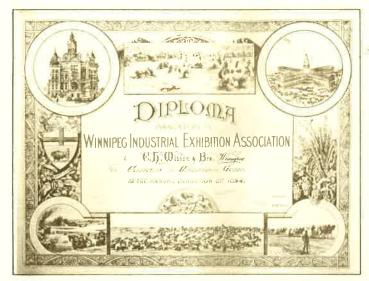
See our fine

BEDROOM SET AT \$15.

C. H. WILSON & BRO., COR. PRINCESS ST. & MARKET SQUARE.

After the calamity of 1893, Wilson's moved to the corner of Princess and Market Street where business began to grow apace; they were making their own sofas and chairs and bringing in rail car loads of other furniture from established eastern factories such as Knechtels in Hanover, Ontario.

Award winning displays of their wares in 1894 at the new Winnipeg Exhibition building and in 1895 at the Regina NWT exhibition prompted the release of Wilson's first catalogue dated 1896-97. Business was booming and in 1897 new quarters were obtained on Main Street, close to the McIntyre Building, with warehouse facilities right across the back lane on Albert Street. This ideal situation was short lived, as in February, 1898, the McIntyre Building was gutted in a spectacular fire and a wall fell and again flattened Wilson's store.



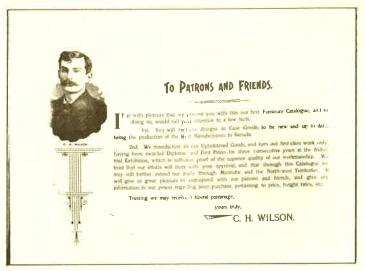
1894 Winnipeg Exhibition Award.

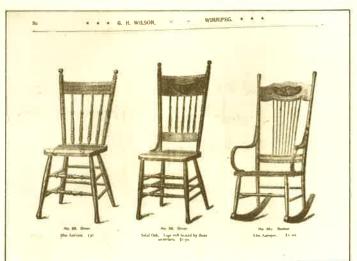


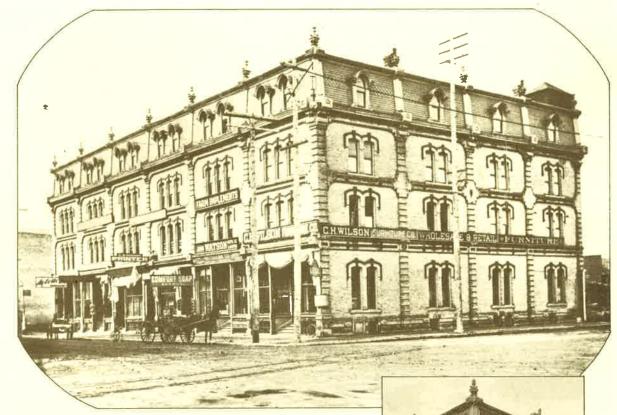
1895 Regina Northwest Territories Award.



With 96 pages of illustrations and a two color cover, this catalogue was a formidable undertaking for its day.







Princess Block, circa 1900.

In 1898 Wilson's had found a new home at the southwest corner of Princess and William; the Princess block. A proposal earlier in the year to merge Wilson's and Leslie's Furniture never came to pass. Business, both wholesale and retail, grew steadily under the able direction of Fred Humphries.



Princess Block, circa 1910, with remodeled front.

World War I came along and Charles Wilson's dream of having his two sons in the business was shattered when his oldest son Claude, in the Royal Flying corps serving as a pilot, was killed in action. His other son George did join the firm in November, 1918.

Interior, Princess and William, circa 1915. Note chairs on pulleys. R.J. Wilson and F.U. Humphries in foreground.

The most important thing in the world is good people...

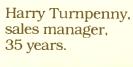
and Wilson's have certainly had their share!



Fred Humphries joined Wilson's in 1903 and was general manager from 1908 to 1940.



Ruth Fingland, accounts payable, 42 years.





Jimmy Kemp,

finishing

foreman,

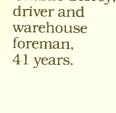
41 years.

Charlie Storey, driver and warehouse foreman. 41 years.

Gordon Hinde.

salesman,

41 years



Tony Cahalin

Chris Dawson Dorothy Dawson Sylvia Ellis Garry Gospodyn Nel Hofenk Stanley Janiski Margaret Matuszewski

Our present employees carry on the tradition... Walter Pastucha Katherine Reynolds Dale Scott Peggy Smith Verne Tully Ethel Thyen Marcel Yaskiw

Nora Hinde Lofendale,

accounts receivable,

38 years.

Margaret Wallace, secretary-

treasurer, served 50 years

with three generations of Wilsons. (1900-1950)

The Wilson warehouse...281 Rupert Avenue



Prior to Wilson's moving in — Manitoba Archives.



Wilson's have had many warehouses, including 79 Albert Street, and the corner of Lizzie and Henry with its adjoining stable and cream allowance for the cats!

The most important warehouse for Wilson's was 281 Rupert Avenue. First rented in 1914, it was purchased after the depression from Great-West Life. It was probably the salvation for Wilson Furniture during the depression of the 1930's, because of the services carried out from that good old building: moving, storage, crating, shipping, renting tables and chairs for banquets, re-upholstering. re-finishing and a cabinet shop for furniture repairs and refurbishing the trade-ins. It was all needed badly because there sure wasn't a lot of new furniture being sold!

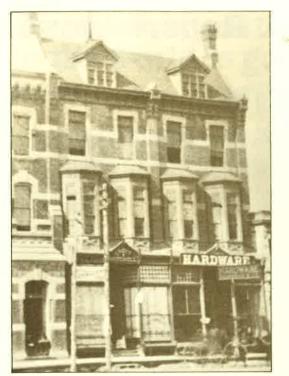


Interior, 281 Rupert. circa 1922.



Warehouse destroyed.

This ideal building came to a sudden end on February 25, 1958, when Wilson Furniture had their only fire in one hundred years. The building and contents were consumed, destroying most of the Wilson family records and putting an abrupt end to planned festivities for Wilson's seventy-fifth year.



Morris Block, 352 Main Street, circa 1882.

— Manitoba Archives.



Circa 1921.

In August, 1970, an expropriation notice was delivered to Wilson's at 352 Main Street. In November, 1974, the City served an eviction notice, but settlement was not reached until May, 1977.

Building demolished, 1974.

Home of Wilson Furniture from 1920 to 1974

The months following World War I were not happy ones! A general depression, spotlighted by riots, was accompanied by dropping prices. Wilson's had built up stock anticipating increased demand but the pendulum swung the other way; and when the furniture factories appointed their own travellers to sell direct to the dealers (the practice still followed today), the wholesale furniture business was doomed.

Wilson's salvaged what they could from their stock and moved into 352 Main Street in February, 1920 as retailers only. Things ran relatively smoothly for Wilson's until 1930 when the depression struck. The factories decided to back George Wilson and his associates and Wilson's survived.

The flood of 1950 saw 352 Main Street with five feet of water in the basement for almost six weeks. A major underpinning job was required as well as steel reinforcing beams for the upper floors. A new store front followed a few years later.



Circa 1955







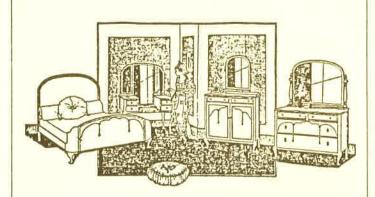
Parades were major events in Winnipeg's early days and Wilson's took advantage to advertise their new location at 352 Main Street.

Wilson's had one lorry for big jobs, but most of their hauling was still done by horses in 1920.





The roaring 20's...



Furniture selected from our worthwhile assortments will reflect your good taste to your friends.

BEDROOM SUITES

Genuins Blank Walnut — Dul Adam Style—Finished in old Blank Louis XVI Period Dresser, when the state of the s

DINING ROOM SUITES

Special Values Cots For The Special Values

Special Values

See Grass Assister — Rounded Shape back, with stoping arm. Vary comfortable. \$12.75

See Grass Table—3d-inch round top with sheld underneath. Good design. \$12.75

See Grass Table—3d-inch round top with sheld underneath. Good design. \$12.00

See Grass Table—3d-inch round top with sheld underneath. Good grass Table—3d-inch round top with sheld underneath. Good grass to the step of the

Scrim

Simmons' Beds Scrim

This serim is good quality, with a nice evan thread. In white and prove, with dainty borders of tan, rose and blue, 14 inches wide.

Regular 16-1, 2rd.

Special, yard.

50c

Genuine Ostermoor

Mattress

Mattress

Mattress

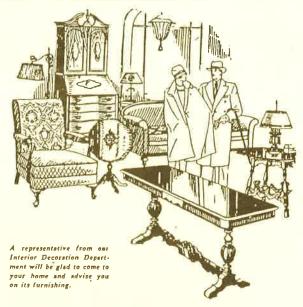
The Best—Price \$30.00

Simmons' Square Tube Steel

Beds—In twory, mahogany and wainut finishes. Ranging in price in price in the steel of the price in the steel of the price in the steel of t

"YOU'LL DO BETTER AT WILSON'S"

352 MAIN STREET A Few Doors South of Portage Avenue.



Furnishing Your Honeymoon Home

From the time when plans for the Honeymoon Home are merely dreams, and up to the time when dreams are realities, our store

Dining Room NINE-PIECE, SOLID OAK DINING ROOM SET—Old English finish, Buffet fitted with one long and two small drawers, and full size cupboard. Dinfing isble extends to 8 tt. Double glass door china cabinet and size chairs with fall alsh exert. \$159.50
COMBINATION WALDUT SUITE—60-inch buffet with mahogany overlay. Beautifully designed extension table. Large china cabinet. Siz dining chairs with fall leather slip years.

Six dining chairs with full leather all peats. S215.00 (ENUINE WALNUT DENING SET. Buffet has one long and three small drawers and fell airc cupbord. Estemsion table, 44 by 60 Ins. extending to 6 It. Semi-enclosed china cabinet with fancy linen drawer. Six July all peach chairs. This is a suite of superior design an construction. Very moderately \$269.50

DECIFORM
POUR-PIECE BEDROOM SET — Dresser, childrentie, vanily table and bid. Brautild shaded walnut finish, apool-turned posts. A really aplended sails — \$125.00 GENUINE WALNUT BEDROOM BUITZ— Has 48-100, dresser, 18-10, shildrand, 46-in. new style venily dresser and bow-end bed. This is a compilete new style in \$239.50

The second of t

Living Room

BEAUTIFUL CHESTERFIELD AND
CHAIR—Full politiced apriling seats, back
to the control of the control

A Saving on Oriental Rugs

To make way for a new shipment we are offering a lew of the well-known makes of Oriental Rugs at substantially reduced

Gns only, XELLETOH, piece 10, 9 = 1 ft.
Formerly \$173.00.
Noy \$150.00
Ons only, IRANI, size 9 ft. 1 c o ft.
Formerly \$160.00 \$135.00 One only, KERMAN, sier 5 It. 7 6 It. 1. Formerly 1497,30. \$440.00 New Two only. YILDIZ, size 10 lt. 1 s 7 ft. 5. Formerly \$335.00. \$295.00 Two only, AKBAR; six: 10 11, 2 = 7 (r, 6). Formerly \$155.00. \$135.00 One only, AKBAR, size 10 (t. 10 x 9 (t. 3). Formerly \$218.00. \$175.00

One entr. TURKISH KAZAC, HE 4 II. 5 Formerly \$76.50. \$60.00

Now Done only, ANATOLIAN, size 6 it. 1 of it. 2. Farmerly \$10,3.5. \$90.00

Now only, beautiful blue KERMAN size 7 it. 2 x 4 it., a triumph of the rug weare's set. Farmerly priced \$256.00

at \$311.00. New \$256.00

"You'll Do Better at Wilson's"



The Picnic

Taken in 1925, this photo shows a gathering of Wilson employees and their relations, probably at Lockport, Manitoba. The big furniture van provided the transportation for many of these outings.

The Social Club

You needed one of these for the get-togethers at 352 Main Street.

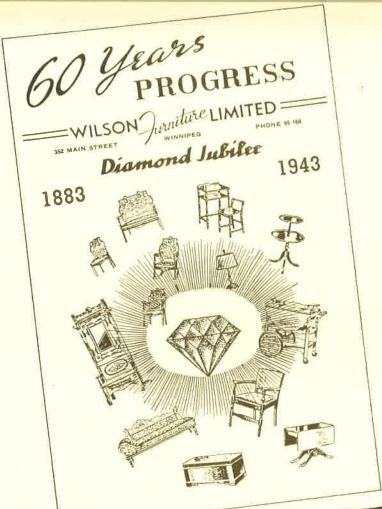


	1925 RECORD	OF PAYMENTS	1020
Jan. Z	July 3	a Jan. 1	July 2
Feb. 6	Aug. 7	Feb. 3	A=2. 6
Mar. 6	Supt. 4	Mar. 3	Supt. 3
Apl. 3	Chi. 2	Apl. 2	Oest. I
May 1	34pr. 6	May 7	Nur. S
J= 5	Dec. 4	3- ·	Date 3



The Truck

One of Wilson's first trucks. Note the chain drive and hard rubber



Another milestone!

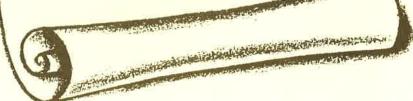
The depression put a crimp in any celebrations for Wilson's 50th Anniversary, but this booklet was printed in 1943 to commemorate our 60th year.

As true today as it was 40 years ago!

Quality furniture at fair prices with full services has always been the backbone of Wilson's policy. A STATEMENT OF POLICY

Wilson Furniture Limited have operated for 60 years on a policy built on good faith and honest and fair dealings with our customers. We have proved that giving value for value received is the surest foundation for lasting business success. We know that this can only be achieved by selling furniture built to standards of high quality, good design and long life; at prices that are as low as not sell consistent with good value. Thus, we do not sell cheaply-constructed furniture built to meet cut prices — furniture that will look nice for a time prices — furniture that will look nice for a time as hort time. We will not sell we follow in a short time. We will not sell we follow this policy for the protection of our customers, and this policy for the protection of our customers, and because it has proved to be the safest and most beneficial policy through the 60 years since Wilson Furniture Limited was founded. It has enabled to become the Oldest and Largest Exclusive Furniture Store in Western Canada.

"You'll Do Better at Wilson's"



Reprinted from "60 Years Progress" booklet.



"Himmel! When der Canucks get mail from Manitobader's no stopping dem!"

YOU SAID IT, ADOLF ...

You just can't beat our fighting men and women! Particularly when they receive letters from home—the cheerful, newsy kind that make them feel better and fight better.

Manitobans know how vital it is to keep the morale of our servicemen and women skyhigh. That's why they keep writing regularly to the brave boys and girls who are hastening your downfall, Adolf!

Unfortunately, there are still some of us back home, who **DON'T** always write as often as we should. To those, we say:

If They're Willing to Fight ~
Aren't YOU willing to WRITE?

VETERANS!

Use your RE-ESTABLISHMENT CREDIT to help furnish your suite or home — with smart, new furniture from Wilson's. For details, see your Veterans' Re-Establishment Credit Division, Grain Exchange Annex — NOW!

Published in the interests of

More and Better Letters
To Our Servicemen and Women

bу

Wilson Furniture Ltd.

35,2 MAIN STREET, WINNIPEG
(Just South of Portage Ave.)

"You'll Do Better At Wilson's-Western Canada's Oldest and Finest Exclusive Furniture Store."



The War Years

1939 through 1945 were the World War II years and they were very controlled ones for the furniture industry. Limited production for households meant quotas and the Wartime Prices & Trade Board dictated pricing. Sofas without any springs were common and Wilson's relied on trade-ins as demand outstripped supply. It took several years to get back to normal.



"Buy Victory Bonds" Wilson window display

Stan Smith, ex-serviceman, drew this advertisement and co-ordinated this 100th Anniversary booklet.

MANY HAPPY RETURNS WINNIPEG!

WE ARE GROWING WITH WINNIPEG THIS IS OUR 66TH ANNIVERSARY

We are proud of our sixty-six years' association with the citizens of Winnipeg. Through three generations we have maintained a steadfast policy of selling only quality furniture—reasonably priced.

We look back over our sixty-six years and we feel a deep sense of gratitude to the loyalty and confidence of our many friends who have made our business a success.







C. A. WILSON President

SERVING WINNIPEG HOMEMAKERS FOR THREE GENERATIONS

In 1883, when Winnipeg was still a small prairie town, Charles H. Wilson arrived from Shelbourne, Ontario, and with the total capital of \$84.50, opened a small furniture store at 115 Market Street, opposite the City Hall. The early pioneers found C. H. Wilson a man who was fair in all his dealings, and so the business began to grow. After outgrowing three locations Wilson's moved to the Empress Block at 352 Main Street in 1920. In 1921 it was decided to incorporate the business and C. H. Wilson, the founder, became Freident, his son, George A. Wilson, became Vice-President, F. U. Humphries, Director and General Manager, and Miss M. V. Wallace, Secretary-Treasurer. Mr. C. H. Wilson passed away in 1924 and his son succeeded him. Today the company is guided by George A. Wilson as President, his son. G. Richard (Dick) Wilson as Vice-President, and Miss M. V. Wallace, Secretary-Treasurer. Miss Wallace has been with the company for forty-nine years.

A LETTER OF THANKS ...

We wish to take this opportunity, on behalf of the stalf of Wilson Furniture Limited, to extend happy congratulations to you, the citizens of Winnipeg. We are indebted to you, our friends and customers, who have placed your loyalty and confidence in our organization through the many years.

Our policy of selling quality furniture, furnishings and appliances at reasonable prices, started by our founder will continue to be our guide for sound merchandising. Once again we say "Thank you," Citizens of Winnipeg.

Glorge M. Wilson Brange R. Wilson

352 MAIN STREET (Just South of Portage Avenue) PHONE 925 168, WINNIPEG

WILSON'S

DID YOU KNOW WILSON'S ARE 84 YEARS OLD? OR CARE?

Lots of people care about good | quality and good service. And, that, as they say, is the story of our life.

In 1883, Charles Wilson (George's father, Dick and Claude's grandfather) started Wilson Furniture at a location on Market Street.

In the following 84 years, there was the Boer War, the end of Queen Victoria's reign, World War I, the Winnipeg Labor Strike, the 'swinging' twenties, the crash of '29, the sad thirties, World War II, the Winnipeg Flood of 1950, the end of the Wolseley elm, sputnik, the coming of age of the Manitoba Theatre Centre, the Royal Winnipeg Ballet, the Winnipeg Symphony Orchestra and Winnipeg grew to be a city of 500,000 furniture users.

During those same years, Wilson's took care to sell only better furniture and to provide sion Table \$8.50) - 4 chairs did business with in 1910."

result was people came to trust us. We survived and thrived, becoming one of the oldest retailers in the area.

Last year, we received a letter from Miss Wilma Fisher of Shoal Lake, Manitoba, whose parents were early customers of Wilson's. Miss Fisher wished to donate back to us, simply for our own edification, an oak bedroom group sold to her mother and father on June 20, 1892, taken to the Fisher homestead and used right up to the present day! The bedroom set is now back in Wilson's store and on display for the Centennial. Not only that— Miss Fisher also forwarded us the original bill of sale!

You'll get a kick out of seeing how the Fisher's prairie home was furnished with Wilsonquality furniture for only \$67

good service along with it. The 1 (\$5) - bedroom set (\$37) - oak rocker (\$4,50)



Then-a month or so back-Mrs. Hill Rodgers of Winnipeg sent along to Dick Wilson a bill of sale dated December 7, 1910 "v/hich I have kept all these years. We still have the first item shown--a mahogany bedroom chair \$2.55. The brass bed went to a lake cottage and the 3 washstands sold for \$3 a piece at a sale! I enjoyed your talk on TV and decided it was

SAME WILSON-FAMILY OWNERSHIP 1883-1967



George Wilson Founder's Son



Dick Wilson Grandson



Claude Wilson Grandson

WINNIPEG'S BETTER FURNITURE STORE—352 MAIN STREET SOUTH

'New quarters for old furniture firm'

Wilson's had moved into 280 Main Street in November, 1974, before renovations were completed, so the official opening was held in January, 1975.



Lieutenant Governor Jack McKeag, assisted by Victoria A. Wilson, widow of George A. Wilson, cutting the ribbon to officially open the new store.



Dawn McKeag, Lieutenant Governor Jack McKeag and Dick and Claude Wilson enjoy the opening.



Claude Wilson, on behalf of Wilson Furniture, presents a picture of the 1898 Winnipeg City Council to the City of Winnipeg, accepted by Mayor Robert Steen, C.H. Wilson, founder of Wilson's, was a member of that council.

Re-creating the past...

Wilma Fisher of Shoal Lake, Manitoba, found an invoice dated 1892 when her father had purchased furniture from C.H. Wilson. She donated the invoice to Wilson's and a few years after arranged for Wilson's to obtain the bedroom suite listed on that invoice.

This suite formed the nucleus of our 100th Anniversary display, where we recreated late Victorian settings with a strong Winnipeg flavor.



Bedroom: featuring the Fisher bedroom pieces.



Dining Area: featuring oak and elm table, 200 year old clock, and 1894 Winnipeg Exhibition Award to C.H. Wilson.



A collection of Wilson Furniture and family memorabilia.



Parlor: featuring platform rockers, roman lounge, and organ by Bell Piano.



Den: featuring a Winnett's Steam Furniture Factory secretarial desk, Oriental Hotel shot glass and N.W.T. plate.

These displays were designed and set up by Dale Scott, I.D.I.M. of Wilson's. All the needlework was done by her grandmother and great grandmother.



Did you ever ride in this elevator?

Thousands did! Lots of folks with gleeful delight, some with butterflies in the tummy and a few just because it wasn't closed in. Installed shortly after the turn of the century, it was one of the oldest continually operating elevators in North America.

When 352 Main was demolished in 1974, we saved the cage as a part of Wilson's and Winnipeg's history.



Two days only

Friday, May 14 and Saturday, May 15

Ladies and gentlemen of taste and discernment are advised to proceed with haste to the intriguing premises at Main and Graham, where in the basement of said establishment an astounding assembly of dramatically reduced furniture awaits your inspection.

Horseless carriages may be left on Wilson's private lot, just south of the premises.



WILSON'S



943-4411 • Main at Graham Open Thursday and Friday evenings

Western Canada's Oldest Independent Furniture Store

> Established 1883

"Old Time Theme" ads.





WHY WAIT UNTIL SATURDAY?

Wilson's 87th Summer FURNITURE SALE ends Saturday, Sept. 5, but you should hurry in now for old fashioned savings from 10% to 40%.



Iron out your furniture problems . . . attend Wilson's 87th Summer FURNITURE SALE!

Old fashioned savings from 10% to 40%. But hurry!

Sale ends next few days! 352 Main St.



Wilson's last move was only a block south to the corner of Graham and Main Street; the Cadomin Building. Air conditioned, centrally located with incandescent lighting in the displays, it provides an ideal showcase for quality furniture.



Our newest addition is our attractively painted service van.



WILSON'S TOMORROW

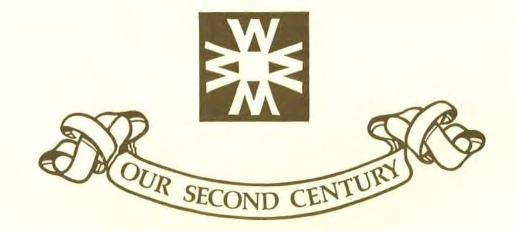
Our Goals

Adherance to those business principles and ethics that are the hallmark of Wilson's most treasured asset...trust.

Continuance of the search for quality furniture.

Flexibility to meet customer needs as the market changes and expands.

We look forward to serving you as we enter our Second Century.



A special thank you to our staff, past and present, our suppliers, particularly those factories who supported Wilson's in the 30's and the 70's, and most of all, our customers, without whom nothing would have happened.

